

# "I Opt" Learning Snowflake

## Selected Characteristics of Strategic Styles

### REACTIVE STIMULATOR (RS)

**CHANGER**

**PERFORMER**

- Motivated by Immediate Outcome (1)
- Wants Learning to be Relevant (2)
- Eagerly Interacts with Others (3)
- Willingly Accepts New Ideas (4)
- Attention is Easily Diverted (5)
- Wants things to Move Fast (6)
- Wants Quick Results (7)
- Does not like Detail (8)
- Can Forget Easily (9)

**RELATIONAL INNOVATOR (RI)**

- Wants Learning to Lead to Other things (7)
- Wants things to Move Very Fast (6)
- Wants Learning to be General (2)
- Eagerly Adopts New Ideas (4)
- Motivated by Novelty (1)
- Selectively Interacts (3)
- Selectively Forgetful (9)
- Detail Resistant (8)
- Erratic Attention (5)

**LOGICAL PROCESSOR (LP)**

- Remembers Details and Processes (9)
- Can Concentrate for Long Periods (5)
- Wants Learning Narrow and Deep (2)
- Needs Proof that New Ideas Work (4)
- Motivated by Task Relevance (1)
- Reserved in Interaction (3)
- Wants Durable Results (7)
- Likes a Measured Pace (6)
- Likes Detail (8)

Accepts Detail (8)

- Accepts Varying Pace (6)
- Remembers Relationships (9)
- Gives Respectful Attention (5)
- Willingly Passive Interaction (3)
- Motivated by Understanding (1)
- Wants Comprehensive Learning (2)
- Wants Results that Fit in a System (7)
- Skeptical but Accepting of New Ideas (4)

### HYPOTHETICAL ANALYZER (HA)

**PERFECTOR**

**CONSERVATOR**