

"I Opt" Learning Snowflake

Selected Characteristics of Strategic Patterns

REACTIVE STIMULATOR (RS)

CHANGER

PERFORMER

- Uses Associative Reasoning <e.g., X is like Y> (1)
- Judges Value by Emotional Commitment (2)
- Wants Change Relevant Learning (3)
- Wants Fast Paced Learning (4)
- Inclined toward Interaction (5)
- Motivated by Uneven (6)
- Motivated by Novelty (7)
- Variable Retention (8)
- Uneven Horizon (9)
- Avoids Detail (10)

- Judges value by "Hands-On" Experience (2)
- Wants Steadily Paced Learning (4)
- Wants Practical Results Focus (3)
- Motivated by Practical Results (7)
- Uses Explicit How Reasoning (1)
- Likely Attention is Intense (6)
- Accepts Needed Detail (10)
- Accepts Interaction (5)
- Moderate Retention (8)
- Short Term Horizon (9)

RELATIONAL INNOVATOR (RI)

LOGICAL PROCESSOR (LP)

- Tolerates Detail (10)
- Long-Term Horizon (9)
- Willing but Reserved Understanding (3)
- Wants Complete Knowledge (8)
- Retains Relationship Expansion (4)
- Accepts Fast and Methodical Pace (7)
- Motivated by Knowledge (2)
- Uses System Reasoning <What & Why> (1)
- Judges value by Fit with Larger Whole (2)
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- Attention is Reasonable and Sustained (6)

- Detail Demanding (10)
- Mid-Term Horizon (9)
- Near Complete Retention (8)
- Cautious in their Interaction (5)
- Wants High Certainty of Outcome (3)
- Judges value by Logical Integrity (2)
- Explicit How and Why Reasoning (1)
- Intense and Unwavering Attention (6)
- Wants Learning Methodically Paced (4)
- Motivated by Precision and Predictability (7)

PERFECTOR

CONSERVATOR

HYPOTHETICAL ANALYZER (HA)